

## Client Relationship Associate

BookEventz.com (Urbanresto.com) welcomes career inquiries from Passionate, Energetic individuals who are interested in working in a startup environment, taking up bigger responsibilities and have interests in the event industry. If you feel that there is an entrepreneurial drive in you are you are ready for taking bigger challenges then Urbanresto.com is a place for you.

### Job objectives

- Marketing of Company's offerings to Clients
- Handling of inbound Client Leads/Enquiries & its Closure
- Negotiation with Merchants and Clients
- Timely communication to customers/clients by telephonic or email conversation with focus on customer service and relationship building.
- Working on Revenue Target

### Requirements

We are looking for a Young and Energetic Person who is

- Minimum Graduate
- Has Excellent Communication and Negotiation Skills
- Is Target Oriented with Sharp Business Acumen
- Ability to take up ownership
- Willing to work on Saturday and Sunday.
- Should be based from Mumbai preferably.

### Experience:-

Candidate needs to have minimum 6 months to 1 year of relevant experience. Experience in tele-sales would be preferred.

**Location:** Mumbai/Delhi